امتحانات سابقة في نهاية الفصل للصفين الحادي عشر والثاني عشر مع الحل

تم تحميل هذا الملف من موقع المناهج الإماراتية
موقع المناهج ⇦ المناهج الإماراتية ⇦ مرحلة ثانوية ⇦ لغة انجليزية ⇦ الفصل الأول ⇦ الامتحان النهائي ⇦ الملف
تاريخ إضافة الملف على موقع المناهج: 2026-11-20 00:12:22

المزيد من مادة لغة انجليزية:	ملفات ا كتب للمعلم ا كتب للطالب ا اختبارات الكترونية ا اختبارات ا حلول ا عروض بوربوينت ا أوراق عمل منهج انجليزي ا ملخصات وتقارير ا مذكرات وبنوك ا الامتحان النهائي ا للمدرس

التواصل الاجتماعي بحسب مرحلة ثانوية					
صفحة المناهج الإماراتية على فيسبوك					
المواد على تلغرام	التربية الاسلامية	اللغة العربية	اللغة الانجليزية	الرياضيات	

المزيد من الملفات بحسب مرحلة ثانوية والمادة لغة انجليزية في الفصل الأول	
1	امتحانات سابقة في نهاية الفصل للصفين الحادي عشر والثاني عشر مع الحل

تحميل تطبيق المناهج للهواتف الذكية	
تطبيق المناهج على App Store (آبل)	تطبيق المناهج على Play Google (أندرويد)

English Past exam
11&12 T3 for Practice
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A Positive Business

In the factory, which **1** (they believe are / is believed to be / it is believed that) one of the biggest in the Middle East, wooden toys are wrapped up in parcels. By tomorrow, these parcels **2** (will have been sent / will be sending / having been sent) to homes all over the world.

3 (No matter what / What matter no / Matter no is) profits they achieve, they always treat their customers **4** (as only they are / they are as if / as if they were) a small community business. "If we only thought about profits, we **5** (will be / wouldn't have / must have been) sent out all those free parcels last year," says the CEO. As one advertising expert says - only if you treat your customer as a neighbour, **6** (you won't / can it / will you) build a relationship with them.

Read the text and choose the correct word(s) to complete the sentences.

1 - 6 6.75 Marks

1.

a. they believe are

b. is believed to be

c. it is believed that

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Read the text and choose the correct word(s) to complete the sentences.

2 - 6 6.75 Marks

2.

a. will have been sent

b. will be sending

c. having been sent

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Read the text and choose the correct word(s) to complete the sentences.

3 - 6 6.75 Marks

3.

a. No matter what

b. What matter no

c. Matter no is

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Read the text and choose the correct word(s) to complete the sentences.

4 - 6 6.75 Marks

4.

a. as only they are

b. they are as if

c. as if they were

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In the factory, which **1** (they believe are / is believed to be / it is believed that) one of the biggest in the Middle East, wooden toys are wrapped up in parcels. By tomorrow, these parcels **2** (will have been sent / will be sending / having been sent) to homes all over the world.

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Read the text and choose the correct word(s) to complete the sentences.

5 - 6 6.75 Marks

5.

a. will be

b. wouldn't have

c. must have been

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Read the text and choose the correct word(s) to complete the sentences.

6 - 6 6.75 Marks

6.

a. you won't

b. can it

c. will you

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New Restaurant

Sami owned a restaurant and ran it with his two children, Joe and Amy. He was always proud of his children and how they supported the restaurant. Business was such a success that they expanded into a new restaurant on the other side of the city. Sami now had to decide who would become the manager of the new restaurant.

Amy immediately started to show that she had the skills for this. She changed the menu, and got many positive reviews about the new items on there. She even started researching how she might buy some of the ingredients cheaper to change prices. Meanwhile, Joe acted as if he were already the CEO of the new restaurant, and he even behaved in this way around customers. Soon, the complaints started reaching Sami and helped make his mind up.

When it came to the big decision day, Sami gathered his children and explained that he was pleased with the plan Amy had made and that she should manage the new restaurant. If Joe weren't so arrogant, he would have been proud of Amy. Instead, they started a big quarrel. Once Amy and Joe's conflict settled, there was an uncomfortable silence as no one knew what to say to each other. After what felt like forever, Sami finally broke the silence. He told them that he would be proud of both his children, no matter who he had chosen to run the restaurant.

Later that month, Joe went to visit Amy in her new restaurant. As he arrived, he couldn't believe what a nice part of the city it was in. He sat down and ordered, and it pained him to admit the lobster sandwiches were delicious. "I think this place will be a success," said Amy.

"Only if you change the decoration, will it," Joe stated back, keeping his same attitude towards Amy.

Read the text and answer the questions.

1 - 6 15.75 Marks

The customers didn't like ____.

a. Joe's attitude

b. the new menu

c. the price changes

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Read the text and answer the questions.

2 - 6 15.75 Marks

Joe's ____ meant he couldn't be proud of Amy.

a. plan that he made ○

b. view of himself ◉

c. opinion of the customers ○

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"Only if you change the decoration, will it," Joe stated back, keeping his same attitude towards Amy.

Read the text and answer the questions.

3 - 6 15.75 Marks

The mood after Amy and Joe's talk was ____.

a. relaxed ○

b. awkward ◉

c. excited ○

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Read the text and answer the questions.

4 - 6 15.75 Marks

Both before and after the big decision on the new restaurant, Sami ____.

a. didn't feel proud of Joe

b. always preferred Joe to Amy

c. thought equally of his two children

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Read the text and answer the questions.

5 - 6 15.75 Marks

Joe immediately made a negative comment about the ____.

a. decoration

b. sandwiches

c. location

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"Only if you change the decoration, will it," Joe stated back, keeping his same attitude towards Amy.

Read the text and answer the questions.

6 - 6 15.75 Marks

Another good title for the story would be ____.

a. Brother's Support for Sister ○

b. The Menu Quarrel ○

c. Family Business Troubles ◉

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Read the text and answer the questions.

1 - 2 10.00 Marks

*******BONUS***** Through the story, Joe _____ most of what Amy suggests.**

a. agrees with ○

b. argues with ◉

c. ignores ○

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Read the text and answer the questions.

2 - 2 10.00 Marks

*******BONUS***** Joe will most likely ____.**

a. continue to cause some trouble for Amy

b. always support Amy fully in her restaurant

c. keep working on the menu changes

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Work Email

Dear Ahmed,

After speaking to staff, it **1** (are thinking it is / is thought to be / is thought that) the case that the bonus payments **2** (are not being / is not been / they are not) shared equally amongst staff. In no way **3** (do I / am I / I did) approve of this. Some feel **4** (as they are had / if they hadn't as / as if they had) done something wrong. **5** (But working of the / But they are working / But for the work) of our staff, our company wouldn't have had last year's success. We must look at the finances and fix this. I can help you. **6** (if you are need / if needed / if I need it).

Thanks for your understanding,

Saif

Read the text and choose the correct word(s) to complete the sentences.

1 - 6 11.25 Marks

1.

a. are thinking it is

b. is thought to be

c. is thought that

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Thanks for your understanding,
Saif

Read the text and choose the correct word(s) to complete the sentences.

2 - 6 11.25 Marks

2.

a. are not being ◉

b. is not been ○

c. they are not ○

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Thanks for your understanding,
Saif

Read the text and choose the correct word(s) to complete the sentences.

3 - 6 11.25 Marks

3.

a. do I

b. am I

c. I did

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Thanks for your understanding,
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Read the text and choose the correct word(s) to complete the sentences.

4 - 6 11.25 Marks

4.

a. as they are had

b. if they hadn't as

c. as if they had

https://t.me/Alef_all

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Thanks for your understanding,
Saif

Read the text and choose the correct word(s) to complete the sentences.

5 - 6 11.25 Marks

5.

a. But working of the

b. But they are working

c. But for the work

https://t.me/Alef_all

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Read the text and choose the correct word(s) to complete the sentences.

6 - 6 11.25 Marks

6.

a. if you are need ○

b. if needed ◉

c. if I need it ○

https://t.me/Alef_all

The Johnson Business

The Johnson family has been in the distribution sector for over 50 years. Their family business, Johnson Distributors, is often thought to be one of the most prosperous businesses in the industry. It is true that the business faced some tough times in the past. Under no circumstances, though, should you underestimate the value of their hard work and determination.

One time, the Johnson family had to comply with new administrative requirements. Although they knew that they could manage it easily, they acted as if they had received their biggest challenge yet. The whole family came together to make decisions as a single unit, and this greatly improved their decision making. They had to change the components of their products and adjust their prices to remain affordable. But for their innovative approach, the business would have had a significant loss of revenue. As it was, the changes they made turned business around.

Family businesses are often thought to have problems with succession planning, which is the process of deciding which family member takes over the business. However, the Johnson family have a very clear succession plan to ensure a stable change when the owner finally retires. The only issue is the huge amount of paperwork which national rules mean they have to complete. They have asked for outside support but these administrative issues are not being resolved.

It seems that the Johnson distribution business will continue to go from strength to strength. What sets the Johnsons apart is how they overcome challenges and remain successful in a changing industry. In contrast to many other family businesses, they don't get stuck in following the same traditional processes. For example, they incorporated new technologies and improved their distribution channels, making it easier for customers to access their products. These differences have led them to be a world leader in this industry.

Read the text and answer the questions.

1 - 6 26.25 Marks

It is impossible to ignore the Johnsons' ____.

a. failures in distribution ○

b. high level of effort ◉

c. troubles with finances ○

https://t.me/Alef_all

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One time, the Johnson family had to comply with new administrative requirements. Although they knew that they could manage it easily, they acted as if they had received their biggest challenge yet. The whole family came together to make decisions as a single unit, and this greatly improved their decision making. They had to change the components of their products and adjust their prices to remain affordable. But for their innovative approach, the business would have had a significant loss of revenue. As it was, the changes they made turned business around.

Family businesses are often thought to have problems with succession planning, which is the process of deciding which family member takes over the business. However, the Johnson family have a very clear succession plan to ensure a stable change when the owner finally retires. The only issue is the huge amount of paperwork which national rules mean they have to complete. They have asked for outside support but these administrative issues are not being resolved.

It seems that the Johnson distribution business will continue to go from strength to strength. What sets the Johnsons apart is how they overcome challenges and remain successful in a changing industry. In contrast to many other family businesses, they don't get stuck in following the same traditional processes. For example, they incorporated new technologies and improved their distribution channels, making it easier for customers to access their products. These differences have led them to be a world leader in this industry.

Read the text and answer the questions.

2 - 6 26.25 Marks

The Johnsons' decision-making process was improved because they ____.

a. treated the new situation very seriously

b. took a relaxed approach to the new changes

c. each did their own planning independently

https://t.me/Alef_all

The Johnson Business

The Johnson family has been in the distribution sector for over 50 years. Their family business, Johnson Distributors, is often thought to be one of the most prosperous businesses in the industry. It is true that the business faced some tough times in the past. Under no circumstances, though, should you underestimate the value of their hard work and determination.

One time, the Johnson family had to comply with new administrative requirements. Although they knew that they could manage it easily, they acted as if they had received their biggest challenge yet. The whole family came together to make decisions as a single unit, and this greatly improved their decision making. They had to change the components of their products and adjust their prices to remain affordable. But for their innovative approach, the business would have had a significant loss of revenue. As it was, the changes they made turned business around.

Family businesses are often thought to have problems with succession planning, which is the process of deciding which family member takes over the business. However, the Johnson family have a very clear succession plan to ensure a stable change when the owner finally retires. The only issue is the huge amount of paperwork which national rules mean they have to complete. They have asked for outside support but these administrative issues are not being resolved.

It seems that the Johnson distribution business will continue to go from strength to strength. What sets the Johnsons apart is how they overcome challenges and remain successful in a changing industry. In contrast to many other family businesses, they don't get stuck in following the same traditional processes. For example, they incorporated new technologies and improved their distribution channels, making it easier for customers to access their products. These differences have led them to be a world leader in this industry.

Read the text and answer the questions.

3 - 6 26.25 Marks

The reason the business didn't lose money was their ____.

a. high prices they could charge ○

b. keeping the same parts ○

c. original and creative approach ◉

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4 - 6 26.25 Marks

The main problem the Johnson business is having is ____.

a. choosing a successor to take over the family business ○

b. not finding a solution to some paperwork ◉

c. the unexpected retirement of a key family member ○

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5 - 6 26.25 Marks

The succession plan and the product changes show that the Johnson business ____.

a. doesn't have problems with new rules from outside the company

b. has difficulty when making changes to their business

c. is good at managing its internal decisions

https://t.me/Alef_all

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Read the text and answer the questions.

6 - 6 26.25 Marks

The last paragraph mostly ____.

a. compares the Johnsons to other family businesses

b. predicts the future of the Johnson business

c. disagrees with the Johnsons' approach

https://t.me/Alef_all

Walmart

1 (Having been founded / Has been found / It having the find) in 1962 by Sam Walton, Walmart has grown to become one of the largest retailers in the world. It **2** (is considering that / is considered to be / is being considering) one of the most successful retailers in history. If it **3** (can't have been / would have / were to be) measured by revenue alone, Walmart would be the largest company in the world.

4 (Were not they / Didn't they be / Had they been) a smaller company, they **5** (will not have / wouldn't have / are not having) had the resources to expand so rapidly. If **6** (it weren't for / it won't be / it isn't that) Walmart's aggressive expansion strategy, it may not have become the retail giant it is today.

Read the text and choose the correct word(s) to complete the sentences.

1 - 6 4.50 Marks

1.

a. Having been founded

b. Has been found

c. It having the find

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Read the text and choose the correct word(s) to complete the sentences.

2 - 6 4.50 Marks

2.

a. is considering that

b. is considered to be

c. is being considering

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Read the text and choose the correct word(s) to complete the sentences.

3 - 6 4.50 Marks

3.

a. can't have been

b. would have

c. were to be

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Read the text and choose the correct word(s) to complete the sentences.

4 - 6 4.50 Marks

4.

a. Were not they

b. Didn't they be

c. Had they been

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Read the text and choose the correct word(s) to complete the sentences.

5 - 6 4.50 Marks

5.

a. will not have ○

b. wouldn't have ◉

c. are not having ○

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Read the text and choose the correct word(s) to complete the sentences.

6 - 6 4.50 Marks

6.

a. it weren't for

b. it won't be

c. it isn't that

https://t.me/Alef_all

Mariam

Mariam is considered to be one of the most successful retailers in the region, her retail empire having been created over many years and expanding into multiple markets. She studied fashion at university but states this would have been nothing if it weren't for her focussing her awareness on product choices for the local trends and fashions. She does not need to commit herself to long, drawn-out investigative trips to places often considered to be the heart of fashion like Paris or Milan. Having been involved in the retail industry for over 30 years, Mariam has brought a range of experience to local retail which explains her longevity.

One immediate impact Mariam made was with her warm leadership style, which encourages collaboration and communication and meant that she takes time to build relationships with all her staff, who she strongly depends on for the wellbeing of her business. When she first started, it was considered to be rare for a CEO to be so approachable and down-to-earth, as many successful members in the industry were perceived to be snobbish. If it weren't for Mariam's affectionate disposition, her business may not have achieved the success it has today.

Mariam credits both these elements with her success. She frequently listens to customers and attends conferences to keep her finger on the pulse of the latest trends. This focus on building positive relationships with staff and customers has sustained her business for decades - more so than just simply the amount of product she sells. If it were to be solely about making a profit, Mariam argues that her business would not be sustainable in the long run.

So, whatever the future holds for Mariam it seems she has set a different path for herself. But are these lessons applicable to people in all situations? While it is easy to agree that her style of management suits a new, kinder age, it's also possible to consider whether this approach will suit itself to the most ruthless of industries.

Read the text and answer the questions.

1 - 6 10.50 Marks

Mariam is well skilled at product choice due to ____.

a. the qualifications she gained at university ○

b. her length of experience in the sector ◉

c. her research journeys in various countries ○

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2 - 6 10.50 Marks

____ managers have Mariam's attitudes towards her staff.

a. Very successful

b. A range of

c. Not many

https://t.me/Alef_all

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3 - 6 10.50 Marks

____ is considered to be one of Mariam's personality traits.

a. Independence

b. Snobbishness

c. Kindness

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4 - 6 10.50 Marks

Which aspect of her business does Mariam NOT consider crucial to sustaining the success?

a. the relationships with people

b. the ability to generate profits

c. the knowledge of the market

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Read the text and answer the questions.

5 - 6 10.50 Marks

The last paragraph mostly _____.

a. gives the author's opinion on Mariam's approach

b. compares Mariam's success to other business people

c. makes predictions about Mariam's future

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Read the text and answer the questions.

6 - 6 10.50 Marks

The text draws a connection between ____.

a. retail profits and university degrees

b. Mariam's attitude and her success

c. employee knowledge and research opportunities

https://t.me/Alef_all

Ethical Banking

Ethical banking has gained popularity in recent years. The criticism levied at traditional banking is that it may invest in companies that harm the environment, exploit workers, and engage in other unethical practices. Ethical banking seeks to address these issues by investing in companies that prioritise environmentalism, social justice, and other ethical values.

Asma Al-Shami, from Action for the Rainforest, now banks ethically. "We were shocked to discover that the banks where we had placed our donations had potentially used them to invest in companies that promoted the very practices we campaigned against. Due to the realisation that we were unintentionally funding the destruction of the rainforest, we knew we couldn't continue using traditional banks. In fact, if we'd known about ethical banking earlier, we wouldn't ever have used traditional banks for our organisation." This highlights the importance of transparency in the banking industry and the need for customers to be able to see where their money is going.

However, ethical banking is not without critics. Some argue that the label "ethical" allows banks to act as though no one had suffered as a consequence of the bank's investments, no matter how irresponsibly the banks had distributed funds. It is important to note that in no way does ethical banking guarantee ethical behaviour, but it is rather a set of principles that banks should adhere to. Banks must still make difficult decisions about where to invest their funds, and sometimes those decisions may have unintended consequences. In no way does this mean that the consequences of these actions are entirely negative, however. Indeed, some of the criticism of ethical banking comes from companies. "Some ethical bank's policies are so strict that, even if we'd followed ethical guidelines from the inception of our company, I predict we still wouldn't have satisfied their lending requirements," an

Read the text and answer the questions.

5 - 6 | 10.50 علامة

What are the differences between traditional and ethical banking?

a. Traditional banking always invests in unethical companies, whereas ethical banking always invests in virtuous companies.

b. Ethical banks have to prove that they only invest in ethical enterprises, whereas traditional banks can invest in any business they choose.

c. Traditional banks may fund organisations that contribute to environmental damage, whereas ethical banks try to avoid this.

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Read the text and answer the questions.

3 - 6 | 10.50 علامة

Why are some consumers unhappy with the use of the word 'ethical' in relation to banking?

a. They worry that people will be confused by the use of the term.

b. They are concerned that the banks might use it to misrepresent their past actions.

c. They think that banks can never act completely ethically so the word should not be used.

100%

An Important Meeting

"Come on Janine, you will get this!" she tried to tell herself but she didn't feel completely confident of this. She was not worried about meeting the entrepreneur, Raymond, personally but didn't know if she'd get the result she wanted. She caught sight of herself in the mirror and noticed her appearance could be improved, but she didn't care. She knew Raymond made first impressions based on wealth - and the CV and files she had been preparing could show this.

"Hi, Raymond," Janine said as she joined the meeting room. She caught sight of the difference in clothing between the two - with Raymond wearing the most expensive and smartest clothes he could find. Janine explained what her charity did and how Raymond's business could help by making a large donation to it.

Raymond only had to disappoint Janine. He explained why he couldn't donate money, as he didn't want to reach into the budget for next year. Janine saw the last two weeks of planning suddenly fall apart. Raymond saw a chance to reach a compromise. He agreed to host a large fundraising evening for the charity, and by the end of the day, Raymond had already sent an email scheduling it for Friday. Janine also convinced Raymond to give a speech at the event.

Raymond arrived at the event, and he tried his best to show that he had interest in the charity, even if it was difficult for him. His staff were gathered around near the stage, he tried to avoid them because he didn't need to get caught in another meeting with them. His eyes were caught by the waiting newspaper reporters - this was certainly a good opportunity. His attention turned, though, to the speech one person helped by the charity was given. As Raymond listened, he felt inspired by the words and his thinking about this

Read the text and answer the questions.

6 - 6 | 15.75 علامة

An alternative title for this text could be ____.

a. Wealth Is Everything

b. The Newspaper Business

c. The Charity Event

100%

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Read the text and answer the questions.

1 - 2 | 10.00 علامة

*****BONUS***** The speakers at the event ____.

a. distracted Raymond from the media

b. wanted to set up a meeting

c. persuaded Raymond to compromise

100%

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Raymond only had to disappoint Janine. He explained why he couldn't donate money, as he didn't want to reach into the budget for next year. Janine saw the last two weeks of planning suddenly fall apart. Raymond saw a chance to reach a compromise. He agreed to host a large fundraising evening for the charity, and by the end of the day, Raymond had already sent an email scheduling it for Friday. Janine also convinced Raymond to give a speech at the event.

Raymond arrived at the event, and he tried his best to show that he had interest in the charity, even if it was difficult for him. His staff were gathered around near the stage, he tried to avoid them because he didn't need to get caught in another meeting with them. His eyes were caught by the waiting newspaper reporters - this was certainly a good opportunity. His attention turned, though, to the speech one person helped by the charity was given. As Raymond listened, he felt inspired by the words and his thinking about this

Read the text and answer the questions.

5 - 6 | 15.75 علامة

Raymond also attended the event because ____.

a. he could meet his staff

b. he could get in the newspaper

c. he cared about the charity

An Important Meeting

"Come on Janine, you will get this!" she tried to tell herself but she didn't feel completely confident of this. She was not worried about meeting the entrepreneur, Raymond, personally but didn't know if she'd get the result she wanted. She caught sight of herself in the mirror and noticed her appearance could be improved, but she didn't care. She knew Raymond made first impressions based on wealth - and the CV and files she had been preparing could show this.

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Raymond arrived at the event, and he tried his best to show that he had interest in the charity, even if it was difficult for him. His staff were gathered

Read the text and answer the questions.

2 - 2 | 10.00 علامة

*******BONUS***** What is most likely to change about Raymond?**

a. He will improve his appearance. ○

b. He will set up more staff meetings. ○

c. He will care more about the charity. ◉

An Important Meeting

"Come on Janine, you will get this!" she tried to tell herself but she didn't feel completely confident of this. She was not worried about meeting the entrepreneur, Raymond, personally but didn't know if she'd get the result she wanted. She caught sight of herself in the mirror and noticed her appearance could be improved, but she didn't care. She knew Raymond made first impressions based on wealth - and the CV and files she had been preparing could show this.

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Read the text and answer the questions.

4 - 6 | 15.75 علامة

Janine asked Raymond to speak at the event ____.

a. on Friday

b. next year

c. in two weeks

An Important Meeting

"Come on Janine, you will get this!" she tried to tell herself but she didn't feel completely confident of this. She was not worried about meeting the entrepreneur, Raymond, personally but didn't know if she'd get the result she wanted. She caught sight of herself in the mirror and noticed her appearance could be improved, but she didn't care. She knew Raymond made first impressions based on wealth - and the CV and files she had been preparing could show this.

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Read the text and answer the questions.

2 - 6 | 15.75 علامة

Both Janine and Raymond ____.

a. could show their wealth

b. wore similar clothes

c. ran a charity

100%

An Important Meeting

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Read the text and answer the questions.

1 - 6 | 15.75 علامة

Before the meeting, Janine appears to be feeling ____.

a. excited

b. uncertain

c. scared

An Important Meeting

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Read the text and answer the questions.

3 - 6 | 15.75 علامة

One of the agreements Raymond and Janine made is that Raymond would ____.

a. reach out to sponsors

b. give money from his business

c. set up an event

Working Late

"....and Sara, you **1** (have / did / will) send me the final presentation by 7pm tonight."

She **2** (had been working / will be working / will be working / has worked) on a report until 10pm last night and, **3** (whereas / until / by the time) she had finished, another task came into her inbox. Sara will have another late night **4** (so in order / so as to / to order so) finish the presentation.

5 (The introduction of / They have introduced / Introduce the) flexible working hours has led to evenings and weekend often being part of the working day now. **6** (To speak general / Generally speaking / To generally speak), these kind of long hours are expected in high-level business, but a new study suggests....

Read the text and choose the correct word(s) to complete the sentences.

1 - 6 | 6.75 علامة

1.

a. have

b. did

c. will

Working Late

"....and Sara, you **1** (have / did / will) send me the final presentation by 7pm tonight."

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Read the text and choose the correct word(s) to complete the sentences.

6 - 6 | 6.75 علامة

6.

a. To speak general

b. Generally speaking

c. To generally speak

100%

https://t.me/Alefall
23fce8f8235

Working Late

"....and Sara, you **1** (have / did / will) send me the final presentation by 7pm tonight."

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Read the text and choose the correct word(s) to complete the sentences.

2 - 6 | 6.75 علامة

2.

a. had been working

b. will be working

c. has worked

Working Late

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Read the text and choose the correct word(s) to complete the sentences.

4 - 6 | 6.75 علامة

4.

a. so in order

b. so as to

c. to order so

Working Late

"....and Sara, you **1** (have / did / will) send me the final presentation by 7pm tonight."

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Read the text and choose the correct word(s) to complete the sentences.

5 - 6 | 6.75 علامة

5.

a. The introduction of

b. They have introduced

c. Introduce the

Working Late

"....and Sara, you **1** (have / did / will) send me the final presentation by 7pm tonight."

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Read the text and choose the correct word(s) to complete the sentences.

3 - 6 | 6.75 علامة

3.

a. whereas

b. until

c. by the time

100%

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Advertising

It **1** (shall be / will to be / can have been) a brand which everyone recognises **2** (in which it matters / which matters when / no matter which) country they live in. However, the **3** (require / requirements / requiring) of starting up a successful brand are very complex **4** (since / because of / whereas) you need to persuade people to see the potential. For many, when their company **5** (will / has / was) set up, many had already established loyalty with another brand. If they **6** (had been advertising / are advertising / won't be advertising) in the right way, they could have been more effective.

Read the text and choose the correct word(s) to complete the sentences.

2 - 6 | علامة 11.25

2.

a. in which it matters ○

b. which matters when ○

c. no matter which ◉

https://t.me/Alefall

Advertising

It **1** (shall be / will to be / can have been) a brand which everyone recognises **2** (in which it matters / which matters when / no matter which) country they live in. However, the **3** (require / requirements / requiring) of starting up a successful brand are very complex **4** (since / because of / whereas) you need to persuade people to see the potential. For many, when their company **5** (will / has / was) set up, many had already established loyalty with another brand. If they **6** (had been advertising / are advertising / won't be advertising) in the right way, they could have been more effective.

Read the text and choose the correct word(s) to complete the sentences.

5 - 6 | علامة 11.25

5.

a. will

b. has

c. was

https://t.me/Alefall
23fce8f8235

Advertising

It **1** (shall be / will to be / can have been) a brand which everyone recognises **2** (in which it matters / which matters when / no matter which) country they live in. However, the **3** (require / requirements / requiring) of starting up a successful brand are very complex **4** (since / because of / whereas) you need to persuade people to see the potential. For many, when their company **5** (will / has / was) set up, many had already established loyalty with another brand. If they **6** (had been advertising / are advertising / won't be advertising) in the right way, they could have been more effective.

Read the text and choose the correct word(s) to complete the sentences.

6 - 6 | علامة 11.25

6.

a. had been advertising

b. are advertising

c. won't be advertising

100%

https://t.me/Alefall

Advertising

It **1** (shall be / will to be / can have been) a brand which everyone recognises **2** (in which it matters / which matters when / no matter which) country they live in. However, the **3** (require / requirements / requiring) of starting up a successful brand are very complex **4** (since / because of / whereas) you need to persuade people to see the potential. For many, when their company **5** (will / has / was) set up, many had already established loyalty with another brand. If they **6** (had been advertising / are advertising / won't be advertising) in the right way, they could have been more effective.

Read the text and choose the correct word(s) to complete the sentences.

3 - 6 | علامة 11.25

3.

a. require

b. requirements

c. requiring

100%

https://t.me/Alefall

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It **1** (shall be / will to be / can have been) a brand which everyone recognises **2** (in which it matters / which matters when / no matter which) country they live in. However, the **3** (require / requirements / requiring) of starting up a successful brand are very complex **4** (since / because of / whereas) you need to persuade people to see the potential. For many, when their company **5** (will / has / was) set up, many had already established loyalty with another brand. If they **6** (had been advertising / are advertising / won't be advertising) in the right way, they could have been more effective.

Read the text and choose the correct word(s) to complete the sentences.

1 - 6 | علامة 11.25

1.

a. shall be

b. will to be

c. can have been

https://t.me/Alefall

Advertising

It **1** (shall be / will to be / can have been) a brand which everyone recognises **2** (in which it matters / which matters when / no matter which) country they live in. However, the **3** (require / requirements / requiring) of starting up a successful brand are very complex **4** (since / because of / whereas) you need to persuade people to see the potential. For many, when their company **5** (will / has / was) set up, many had already established loyalty with another brand. If they **6** (had been advertising / are advertising / won't be advertising) in the right way, they could have been more effective.

Read the text and choose the correct word(s) to complete the sentences.

4 - 6 | علامة 11.25

4.

a. since

b. because of

c. whereas

https://t.me/Alefall

Business Risks

Risk-taking is often seen as a crucial aspect of any new industry. Sometimes that risk-taking involves taking a whole new approach to your business. Some of the world's most famous streaming services started out as companies that rented or sold videos and DVDs. Now they have replaced that with online streaming services, they are able to keep up with changing technological times.

One of the biggest risks that companies often take is decisions around advertising. One radio group took a big step in changing who they advertised to. If they been advertising in popular music festivals, they would have been lost in the crowd of companies trying to reach out to young people. Since they used a traditional, physical advertising model through magazines, posters and generally in places mostly used by older adults, they established brand awareness with an often-ignored group. Similarly, a fast-food company took a risk when they changed their entire business model and offered a breakfast menu; not only that - they offered it as take-away for the first time. However, they could only make this succeed because they had the budget for the popular "wake up" advertising campaign they supported it with. No matter how determined a company is, the amount of budget that they can put into the risk is often the key to success.

Risk is an important aspect of business decision making no matter what the product or service is, and of course even in the earliest days of ancient trading people took risks in travelling long distances. However, risk-taking is likely most important in the technology industry. Some would say this started back in the early twentieth century, when businesses began to rely more on data. In the 1990s, the internet revolution led to the famous dotcom boom and bust. And from 2007 onwards, many technologies which we all use today were big risks back then.

Read the text and answer the questions.

1 - 6 | علامة 26.25

One company established brand loyalty through ____ .

a. advertising in spaces for older people

b. changing to an online only model

c. sponsoring music festivals

Business Risks

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Read the text and answer the questions.

2 - 6 | 26.25 علامة

The fast-food company had success through ____.

a. being popular with young people

b. using their budget for creative advertising

c. stopping their breakfast menu

Business Risks

Risk-taking is often seen as a crucial aspect of any new industry. Sometimes that risk-taking involves taking a whole new approach to your business. Some of the world's most famous streaming services started out as companies that rented or sold videos and DVDs. Now they have replaced that with online streaming services, they are able to keep up with changing technological times.

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Read the text and answer the questions.

5 - 6 | علامة 26.25

Taking risks is particularly important for ____.

a. the drinks industry

b. companies with large budgets

c. the technology industry

100%

Business Risks

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Read the text and answer the questions.

4 - 6 | 26.25 علامة

The fast-food company and the streaming company both ____.

a. had creative advertising campaigns

b. changed how they provided their product

c. couldn't survive in changing times

100%

Business Risks

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Read the text and answer the questions.

3 - 6 | 26.25 علامة

The most important aspect for successful risk-taking is ___.

a. budget

b. determination

c. brand loyalty

Business Risks

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Read the text and answer the questions.

6 - 6 | 26.25 علامة

Paragraph 3 is mostly about ____.

a. the history of risk-taking in business

b. the most dangerous time in the past

c. the consequences of taking risks

Pensions

1 (Due to the expectation of / Because it is expected to / As people expecting to) living a long life, it's often difficult for young people to start thinking about pensions. **2** (Retirement / Retirings / Retire) seems a lifetime away when you are young and for many, that's exactly true. "When I was a boy, I **3** (act as though I got / acted as if I'd got / acts as if I had) all the time in the world. **4** (When I research / Whether I'd researched / If I'd researched) a better pension when I was younger, however, I **5** (should have been received / could have got / would have been able to) have a more comfortable retirement now," said Saad, a recent retiree. **6** ("If / "Should / "Because) anyone want to get a pension, I recommend you talk to your bank before it's too late."

Read the text and choose the correct word(s) to complete the sentences.

3 - 6 | 4.50 علامة

3.

a. act as though I got

b. acted as if I'd got

c. acts as if I had

https://t.me/Alefall

Pensions

1 (Due to the expectation of / Because it is expected to / As people expecting to) living a long life, it's often difficult for young people to start thinking about pensions. **2** (Retirement / Retirings / Retire) seems a lifetime away when you are young and for many, that's exactly true. "When I was a boy, I **3** (act as though I got / acted as if I'd got / acts as if I had) all the time in the world. **4** (When I research / Whether I'd researched / If I'd researched) a better pension when I was younger, however, I **5** (should have been received / could have got / would have been able to) have a more comfortable retirement now," said Saad, a recent retiree. **6** ("If / "Should / "Because) anyone want to get a pension, I recommend you talk to your bank before it's too late."

Read the text and choose the correct word(s) to complete the sentences.

1 - 6 | 4.50 علامة

1.

a. Due to the expectation of

b. Because it is expected to

c. As people expecting to

https://t.me/Arefall

Pensions

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Read the text and choose the correct word(s) to complete the sentences.

4 - 6 | 4.50 علامة

4.

a. When I research

b. Whether I'd researched

c. If I'd researched

Pensions

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Read the text and choose the correct word(s) to complete the sentences.

2 - 6 | 4.50 علامة

2.

a. Retirement

b. Retirings

c. Retire

100%

https://t.me/Alefall

Pensions

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Read the text and choose the correct word(s) to complete the sentences.

5 - 6 | 4.50 علامة

5.

a. should have been received

b. could have got

c. would have been able to

Pensions

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Read the text and choose the correct word(s) to complete the sentences.

6 - 6 | 4.50 علامة

6.

a. "If

b. "Should

c. "Because

100%

Ethical Banking

Ethical banking has gained popularity in recent years. The criticism levied at traditional banking is that it may invest in companies that harm the environment, exploit workers, and engage in other unethical practices. Ethical banking seeks to address these issues by investing in companies that prioritise environmentalism, social justice, and other ethical values.

Asma Al-Shami, from Action for the Rainforest, now banks ethically. "We were shocked to discover that the banks where we had placed our donations had potentially used them to invest in companies that promoted the very practices we campaigned against. Due to the realisation that we were unintentionally funding the destruction of the rainforest, we knew we couldn't continue using traditional banks. In fact, if we'd known about ethical banking earlier, we wouldn't ever have used traditional banks for our organisation." This highlights the importance of transparency in the banking industry and the need for customers to be able to see where their money is going.

However, ethical banking is not without critics. Some argue that the label "ethical" allows banks to act as though no one had suffered as a consequence of the bank's investments, no matter how irresponsibly the banks had distributed funds. It is important to note that in no way does ethical banking guarantee ethical behaviour, but it is rather a set of principles that banks should adhere to. Banks must still make difficult decisions about where to invest their funds, and sometimes those decisions may have unintended consequences. In no way does this mean that the consequences of these actions are entirely negative, however. Indeed, some of the criticism of ethical banking comes from companies. "Some ethical bank's policies are so strict that, even if we'd followed ethical guidelines from the inception of our company, I predict we still wouldn't have satisfied their lending requirements," an

Read the text and answer the questions.

2 - 6 | 10.50 علامة

Why was Asmal Al-Shami upset with her bank?

a. They had invested her organisation's money unwisely and the money was lost.

b. They had lent her organisation's capital to companies she was opposed to.

c. They had used her organisation's money to cut down trees in the rainforest.

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Read the text and answer the questions.

1 - 6 | 10.50 علامة

According to the text, what is ethical banking?

a. a system of guidelines that ensures companies' finances are ethical

b. a collection of banks that actively work towards saving the environment

c. a group of financial services that promote sustainability and equity

100%

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4 - 6 | 10.50 علامة

What is the topic of paragraph 3?

a. negative opinions about ethical banking

b. what it means to be ethical

c. the results of banking ethically

100%

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6 - 6 | 10.50 علامة

How do consumers ensure that the banks they use are ethical?

a. They search for the information themselves.

b. They access lists published by institutions.

c. They trust banks to be transparent.